

<b>Hyrax International LLC</b>	2629 Townsgate Road Suite 235 Westlake Village CA 91361	tel 805-669-8493
		fax 805-832-6311
		zbeckman@hyraxintl.com

# Capabilities Statement

Hyrax International LLC delivers excellent Industry, Government and Defense experience in Best of Class Guidance covering technical competency and process competency. Our core capabilities include:

- ✓ **Software / Hardware Quality Assurance**
- ✓ **Risk Management**
- ✓ **Project Metrics**
- ✓ **Project Health and Monitoring**
- ✓ **Requirements Management**
- ✓ **Independent Validation & Verification**
- ✓ **Subcontract Management**
- ✓ **Rational Scrum™**

## Company Information

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Primary contact:	Zacharias J. Beckman, CEO & President
CAGE Code:	605N7 (CCR Registered)
DUNS Number:	962404641
Primary SIC:	8742
NAICS Codes:	541618, 541614, 541611, 541511, 611430
Terms:	Purchase Order, EFT, Credit Card
ACH ABA Routing #:	121000358
Account #:	0174372026

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## Past Performance

Hyrax International has experience in Government, Defense, Law Enforcement and Industry with organizations including:

- ✓ **NASA**
- ✓ **County of Los Angeles**
- ✓ **Depart of the Navy**
- ✓ **Department of Defense**
- ✓ **JPL**
- ✓ **JAXA**
- ✓ **Siebel eBusiness**
- ✓ **VISA Corporation**
- ✓ **XEROX**
- ✓ **Bank of America**
- ✓ **Real Practice Inc.**
- ✓ **United Future**
- ✓ **Yoostar**
- ✓ **Fios Inc.**
- ✓ **The Los Angeles Times**

## Onsite Assessment and Improvement

Offsite training doesn't work. It's ineffective and causes downtime. Working with Hyrax, your team collaboratively puts our expertise to work using an effective combination of onsite assessments, tailored working sessions, web-based training, and improvement initiatives. Our hands-on, onsite workshops and programs include:

- ✓ Delivering bug-free products to your clients
- ✓ Monitoring project health
- ✓ Managing subcontracts and subcontractors
- ✓ How to deliver impossible projects on-time and on-budget
- ✓ Delivering quality and defining quality attributes
- ✓ Requirements management
- ✓ Measuring progress with metrics

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# Product Offerings

Quality focused. Risk driven. Rational Scrum™ is quality focused and risk driven, eliminating project threats early, preventing problems, and finding solutions before they become endemic or “baked in” to your product. The only Agile methodology that fully accounts for Risk Prevention and Quality Management. Our comprehensive Risk and Quality model prepares you to anticipate and prevent threats to your team, your company, and your products. Get on board with Rational Scrum™ today.

## Rational Scrum™ Agile Development Methodology

- ✓ Deliver bug-free results, on-time, on-budget
- ✓ Select, manage, and succeed with your subcontractors
- ✓ Know, definitively, the health of your project right now

Our proven process, Rational Scrum™, delivers an agile-based methodology that’s been successful time and again at our clients. It puts effective, substantive core principles together to ensure efficiency, eliminate risk, and safeguard quality. Call today to find out how you can deliver excellence.

Rational Scrum delivers a simple solution. A methodology that’s light on process — but borrows the most important elements from every methodology, such as putting quality assurance front-and-center to all operations. It’s easy to adopt — because it’s flexible and accommodates starting small and growing. One that’s familiar — using easy-to-use Scrum terminology with a light sprinkling of traditional vernacular.

## Enterprise Excellence Program

- ✓ Enhance your competency with Mission Critical abilities
- ✓ Manage your technical risk
- ✓ Improve quality and project health
- ✓ Control requirements change
- ✓ Succeed with subcontractors

Our core competency delivers mission critical support for clients such as Visa, Bank of America, NASA, JPL, the Nuclear Regulatory Commission and the U. S. Navy. Hyrax International LLC’s Enterprise Excellence program will bring your organization technical excellence in mission critical disciplines such as Project Metrics and Monitoring, Quality Assurance, and Risk Management. Enterprise Excellence delivers a tactical, fast-moving program, combining best of class practices in project health monitoring and lean operations to ensure your organization is aligned for success.